

MEMORANDUM

Date: May 18, 2004

To: Chief Executive Officers
Human Resources Executives

From: Robb Menaul, FACHE, President

Subject: Permanent Physician, Locum Tenens, Allied Professionals Staffing,
and Medical Staff & Community Needs Assessment Planning

Washington Hospital Services is pleased to announce the selection of **The MHA Group** as an exclusive provider of health care staffing and recruiting services.

The MHA Group, a national organization of health care staffing firms, includes:

- **Merritt, Hawkins & Associates/Allied Consulting**, permanent physician and mid-level provider search and consulting
- **Staff Care, Inc.**, temporary (locum tenens) physician staffing
- **Med Travelers**, temporary allied health care professional staffing
- **AmeriMed Consulting**, medical staff planning and consulting

Combined, The MHA Group offers comprehensive staffing solutions in permanent and temporary clinical areas, and strategic medical staff planning services that can assist hospitals in determining their health care provider needs.

The MHA Group offers unrivaled resources and a proven track record in Washington State. Collectively, MHA's member companies place thousands of health care providers annually and employ over 650 associates in four offices nationwide.

As part of its preferred vendor status, The MHA Group offers a range of complementary, value-added services to Washington hospitals and other providers. Please contact Tracy Fletcher at 800-876-0500 if you are interested in physician recruiting or any other services the firm provides, or if you would like to schedule one of their staffing seminars. In addition, you may access more information about The MHA Group at www.mhagroup.com.

Enclosure